

Andrea L. Alliston

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Law Practice

Andrea Alliston is a partner in the Toronto office, responsible for the strategic direction of knowledge management in Toronto, leading our knowledge management initiatives and spearheading programs to capture and leverage our intellectual capital. She oversees our Toronto Knowledge Management team and works with our other offices on turning the firm-wide knowledge management strategy into actionable projects. She also consults with clients on their own knowledge management initiatives.

Andrea also leads the development and enhancement of the firm's extensive precedent and legal resources collection. She works with our practicing lawyers to ensure that our precedents and other legal resources are cutting edge and reflect the latest developments in the law and business practices. Our practicing lawyers consult with Andrea on a variety of legal and drafting issues and she is a member of the Toronto office Opinion Committee.

Prior to becoming a knowledge management lawyer, Andrea practised corporate law with the firm for six years. Her practice focused on mergers and acquisitions, private equity funds and venture capital transactions. She also worked on a broad range of other corporate and commercial matters.

Professional Activities

Ms. Alliston frequently speaks internally and outside the firm on legal and knowledge management issues. She is active in the legal knowledge management community in Toronto and is a member of the Toronto Legal KM Group. She is also a member of TOROG (Toronto Opinions Group) and the Canadian Bar Association.

Publications & Conferences

Ms. Alliston's publications include:

- "OBCA amendments in Bill 152: What you need to know", *Business Law Update* (Stikeman Elliott), August 2007. Co-authored with Andrew Cunningham.
- "Securities Transfer Act Q&A: A General Overview", *Securities Transfer Act Q&A*, March 2007. Co-authored with Margaret Grottenthaler and Ramandeep Grewal.
- "Shareholder Agreements - Sweating the Small Stuff", *M&A Update* (Stikeman Elliott), March 2007. Co-authored with Andrew Cunningham.

- "OBCA amended to make unanimous shareholder agreements binding on purchasers without notice", *M&A Update* (Stikeman Elliott), March 2007.
- "HOT Topics in Shareholder Agreements", *LSUC Conference*, Toronto, Ontario, October 2006. Co-authored with Helve Hess.
- "Consolidation and harmonization of Canadian private Placement Rules", *M&A Update* (Stikeman Elliott), November 2005. Co-authored with Richard Clark.
- *National Instrument 45-106 and the Life Cycle of an Issuer, What You Need to Know*, SE Publication, September 2005. Co-authored with Lynn Gluckman and Ramandeep Grewal.

Ms. Alliston's presentations include:

- "Demonstrating KM Value", Ark Group's Annual Legal KM Conference, London, England, April 2009.
- "Personal Knowledge Management" Women in Law Conference, Toronto, November 2008.
- "Developing and Implementing a KM Strategy: A Case Study", Toronto/New York Legal KM Summit, Boston, MA, October 2008.
- "Finding: More Than Search", KM World Conference, San Jose, California, November 2007.
- "Using Linked Taxonomies to Leverage Content", Taxonomy Bootcamp, San Jose, California, November 2007. Co-presented with Sylvie Hebert.
- "Strategic Marketing for the Modern Law Firm", Ark Group Conference, Chicago, Illinois, September 2006. Co-presented with Diana Lawrence.
- "Integrating Information & KM Architectures in the Legal Profession", Ark Group Conference, Panelist - Toronto, Ontario, June 2006.
- "The Carrot and the Stick - Different Approaches to Knowledge-Sharing", Developing a Knowledge-Sharing Culture, London, England, January 2006.
- "Achieving Buy-In For KM - 12 tips on getting the people, technology and support you need", Ark Group Conference, Chicago, Illinois, October 2005.

Education

Dalhousie University (LL.B. 1995), University of British Columbia (B.Comm. 1991).

Bar Admission

Ontario, 1997