

## Pierre A. Raymond

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### Law Practice

Pierre Raymond is Chair of the Firm, member of the Partnership Board and the Executive Committee as well as partner in the Montréal office. His practice focuses primarily on public mergers and acquisitions, securities regulation and corporate finance. Mr. Raymond acts as counsel to various corporations with regard to national and international securities offerings, tender offers and financings. Mr. Raymond also counsels US and European clients with respect to Québec law in connection with international privatizations, tender offers and acquisitions.

Mr. Raymond is included in the following publications:

- IFLR1000's *The Guide to the World's Leading Financial Law Firms 2012* as a leading lawyer in Restructuring and Insolvency.
- *The Best Lawyers in Canada* (Corporate Law, Mergers & Acquisitions Law, Mutual Funds Law, Private Funds Law and Securities Law), 2012 edition;
- Named the Best Lawyers' 2012 Montréal Mutual Funds Law *Lawyer of the Year*;
- Lexpert/American Lawyer Media publication, *A Guide to the Leading 500 Lawyers in Canada*, 2012 edition;
- Recognized as "most frequently recommended" (the highest rating) by *The Canadian Legal Lexpert Directory 2010* in the corporate mid-market, corporate-commercial, corporate finance & securities and M&A sectors, and is also "repeatedly recommended" for private equity;
- Recognized by the IFLR1000 *Guide to the World's Leading Financial Law Firms* as a leading lawyer in the mergers and acquisitions sector, 2011 edition;
- Recognized in the 2011 edition of Chambers Global *Guide to the World's Leading Lawyers for Business* as "a brilliant facilitator of transactions" in the corporate/M&A sector;
- *The International Who's Who of Corporate Governance Lawyers 2011*;
- Lexpert *Leading Corporate Lawyers*, special edition, June 2011;
- Lexpert *Guide to the Leading US/Canada Cross-Border Corporate Lawyers in Canada*, (Corporate Finance & Securities, Mergers & Acquisitions), 2011 edition;
- *Who's Who Legal: Canada 2011* in corporate governance;
- Named the Best Lawyers' 2010 Montréal Securities *Lawyer of the Year*;
- LawDay's *Leading Lawyers for Mergers and Acquisitions*, 2009 edition;
- PLC's *Cross-border Mergers & Acquisitions Handbook 2009/10*;

- *PLC Which Lawyer?*, as highly recommended in Corporate/M&A, 2009 edition;
- Lexpert-Thomson Findlaw *Guide to the Leading 100 Canada/US Cross-Border Corporate Lawyers in Canada*, edition 2006, for M&A;
- *Guide to Canada's 100 Most Creative Lawyers*, 2006 edition;
- Named by Lexpert as one of *Canada's Top 30 Corporate Dealmakers*;
- Recognized as having the highest rating ("AV") under the Martindale-Hubbell Peer Review Ratings.

### **Professional Activities**

Mr. Raymond is a member of the Québec Bar and a member of the Canadian Bar Association.

He has participated as a speaker and panelist at various conferences on matters of securities law, financial institutions and financings. He has formerly served on the Advisory Committee to the Chair of the Autorité des marchés financiers.

### **Representative Work**

Transactions in which Mr. Raymond has been involved include:

- Acting on behalf of the Gillett Group in connection with the sale of the Canadien Hockey Club and the Centre Bell;
- Acting on behalf of Alcoa in its hostile bid for Alcan;
- Acting on behalf of Kingdom Hotels International in its US\$5.5 billion acquisition with Colony Capital to acquire Fairmont Hotels.

### **Education**

London School of Economics (1979), Université de Montréal (LL.L., 1977).

### **Bar Admission**

Québec, 1978