



Retail

We represent some of the most recognized names in retail and have helped them transform the Canadian retail landscape. Our retail lawyers work as a collaborative, multi-disciplinary team, delivering the full array of legal services retail clients need, both on transactions and everyday operational concerns.

Stikeman Elliott offers each retail client a deep understanding of the sector, rooted in our national, highly regarded real estate and mergers and acquisition practices. We provide international retailers with the legal strategies necessary to efficiently and effectively enter and expand in the Canadian market. With offices in each of Canada's key business centres, we deliver advice that reflects local regional cultural and business considerations.

Our Expertise

- Acquisitions and divestitures
- Canadian market entry and expansion
- Commercial leasing
- Consumer protection
- Customs and duties
- Language laws
- Packaging and labelling
- Regulatory compliance
- Zoning

Accolades

- Corporate Law Firm of the Year - *Chambers Canada Awards 2017*

Recent Work

- Hudson's Bay Company, as counsel, in connection with the US\$500M equity investment by Rhône Capital, the US\$850M sale of the Lord & Taylor Fifth Avenue Flagship Building to WeWork, and a series of strategic transactions, including agreements to lease retail space within select HBC department stores.
- Staples Canada ULC in connection with its national sale-leaseback transactions aggregating more than C\$150M.
- AIMCo Realty Investors LP in connection with Amazon opening a new fulfillment centre in Caledon, ON.
- IRIS The Visual Group in its sale to New Look Vision Group Inc. for C\$120M.
- Am-Cam Électroménagers Inc. in its acquisition of all of the assets of Corbeil Électrique Inc., a wholly-owned subsidiary of Sears Canada Inc.

- Dollarama Inc. in its C\$300M private offering of floating rate senior unsecured notes due February 1, 2021.
- AIMCo Realty Investors LP in its acquisition of Edmonton Tower, a new 27 story office and retail complex in the heart of the ICE District, from the Katz Group.
- The Jean Coutu Group (PJC) Inc., a Canadian leader in retail pharmacy, in its C\$4.5B combination with Metro Inc. by way of three-cornered amalgamation.
- Canada Goose Holdings Inc. in its C\$391M initial public offering of subordinate voting shares and dual-listing on the Toronto Stock Exchange and New York Stock Exchange.
- Hudson's Bay Company in its US\$2.9B acquisition of Saks Incorporated.
- Lowe's Companies in its C\$3.2B acquisition of RONA Inc.; its C\$147.75M acquisition of twelve Target Canada stores and an Ontario distribution centre; and ongoing representation in their continued developments and expansion across Canada.
- Aritzia Inc. in its C\$460M initial public offering and C\$400M secondary offering.
- DAVIDsTea Inc. in connection with corporate, securities, governance and employment matters.
- Bauer Performance Sports Ltd. in its acquisition of Easton Baseball/Softball.
- Bentley Leathers, a chain of retail stores operating throughout Canada, in its sale to NOVACAP.
- RioCan-HBC Limited Partnership in connection with a C\$200M first mortgage financing secured by the property located at 674 Granville Street, Vancouver, British Columbia.
- The TJX Companies, Inc. (including Winners, HomeSense and Marshalls) in a variety of corporate and leasing matters, including in its settlement of a class action related to breach of data security and advising with respect to post-settlement compliance.
- Dr. Oetker GmbH in the acquisition of McCain Foods' North American frozen pizza business.
- SEE (Selected Eyewear Elements) in connection with its Canadian commercial real estate needs.
- Ever New (Melbourne) in connection with its Canadian expansion, including all of its shopping centre leasing and commercial real estate matters in Western Canada and Ontario.